

## TechHire Q & A

February 12, 2016

1. **Q:** When responding to the RFQ, must our response serve all 400 and request \$4M? **A:** No, the response can be scaled down to what your program can reasonably provide.
2. **Q:** What is due on February 12, 2016? **A:** Nothing, please change that date to February 18, 2016.
3. **Q:** What format should the budget justification be in? **A:** A flexible format with as much information as you can provide us based on the “budget justifications” section of the RFQ.
4. **Q:** Our RFQ is a coalition of efforts – will the TechHire committee be considering entire responses or taking pieces of the response? **A:** We will be determining what is the best use of resources and matching that to response. Therefore, depending on the responses, we could support the entirety of a response or negotiate with applicant on pieces of the response.
5. **Q:** Is the grant reimbursable? **A:** Yes, and training providers should have at least 90 days of operating funds.
6. **Q:** What are the acceptable forms of leveraged resources? Are rental fees and/or equipment costs allowed? **A:** Examples of leveraged funds are detailed in the RFQ. They are also in the Tech Hire RFP by DOL, which is referenced in the RFQ. As for rental fees and equipment - no, unless there is major equipment.
7. **Q:** Is MOED as the lead applicant providing any leveraged resources to fulfill the Tech Hire grant requirements? **A:** Yes.
8. **Q:** Since Baltimore has already been designated a Tech Hire City, residents will expect an increase in access to jobs in technology available to entry level workers. If Baltimore does not win this grant, what plans have the Baltimore Tech Hire Grant Committee prepared as an alternative? **A:** MOED has issued a RFP on tech Training that is not associated with Tech Hire. Please visit <http://www.oedworks.com/> for additional details.